I n response to requests from practice managers, the Den-
ental Resource Company re-
cently launched a new Level 5 Practice Management Qualifica-
tion, which is now in full swing. On the new two-year Level 5 BTEC Professional Diploma in Dental Practice Management, applicants will study:
• The dental market and customers
• Quality systems
• Financial management
• Continuous professional develop-
ment
• Employment law
• Health and safety law in the
dental environment
Managing time
Studying for a management qualification requires a huge in-
vestment of money and time on behalf of the student and their
sponsoring business, so it is vital to choose a qualification at the
right level. The National Qualifi-
cations and Curriculum Author-
ity issues descriptions of the in-
tellectual skills, processes and
accountability each level of qual-
ification is intended to charac-
terise. At Level 5, qualifications
allow students to develop skills
that will enable them to:
• Generate ideas through the
analysis of information and con-
cepts
• Command a wide range of con-
ceptual skills to formulate policy
• Analyse, reformat and evaluate
a wide range of information
These senior management qualifications focus on diagnostic
and creative skills. They aim to
develop the ability to exercise ap-
propriate judgement for planning
and design processes. Level 5
managers are usually responsible
for supervising the work of junior
managers and accept responsibil-
ity for personal and group deci-
sions. They supervise the work of
junior managers and have overall
accountability for their desig-
nated area of management.

We are moving into an era
where the combination of the
knowledge and understanding
acquired by formal education
and training, together with prac-
tical application the workplace
experience is the key to manage-
ment success. Those managers
equipped with such skills will be
at the forefront of management
and reap rich rewards in the den-
tal business environment.

For more information on the
course, visit www.dental-re-
source.com, call 0870 066 405
or email admin@dental-re-
source.com.

PracticeWorksm
Practice Management Software
and Digital Imaging Systems

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